

To:
 Dealership's Name
 () - fax

From:
 POWER Software Consultants
 (937) 485-4039 fax

SPC - SALES PROSPECT RETENTION

POWER Software Consultants:

This letter serves as my formal request to have the Sales Prospect (SPC) retention changed. I would like this change made within the next 10 days.

I understand this change will impact the amount of SPC data stored in the SIN database and therefore will reduce the amount of unused space in the SIN database. I believe the SIN database on my current computer system can adequately accommodate this extra data retention.

I also understand and agree that increasing the SIN data retention periods can do any or all of the following:

- a) Use additional disk space necessitating a disk upgrade
- b) Necessitate a memory upgrade
- c) Necessitate a server upgrade
- d) Cause batch jobs to take longer to run
- e) Delay workstation response time

I understand and agree that the cost to upgrade disk drives, memory and/or server will be at our dealership's expense. I agree to hold The Reynolds & Reynolds Company and its affiliates harmless against any action resulting from this data retention change.

SIGNATURE: _____ NAME: _____

TITLE: _____ DATE: _____

DEALERSHIP NAME: _____

CLIENT BRANCH TO BE CHANGED _____

Enter the number of days, months or years in the first slot provided. Enter the unit (day, month or year) in the appropriate column.

	CURRENT:		CHANGE TO:	
	QTY	DAYS/MONTHS/ YEARS	QTY	DAYS/MONTHS/ YEARS
STEP 01 _____ (Example)	60	DAYS	3	MONTHS
STEP 01 _____				
STEP 02 _____				
STEP 03 _____				
STEP 04 _____				
STEP 05 _____				
STEP 06 _____				
STEP 07 _____				
STEP 08 _____				
STEP 09 _____				
STEP 10 _____				
STEP 11 _____				
STEP 12 _____				
STEP 13 _____				
STEP 14 _____				
STEP 15 _____				
STEP 16 _____				

Reynolds & Reynolds:
 Supervisor Approval _____

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